**HONEY KUMAR**

Mob.: +91-9478836766

Mail to: honey2.kumar@axisbank.com

**Object**i**ve**

* To action the heights of success by being a part of the service

Industry, to broaden my horizon and fulfill my ambition to

make difference in life with dedication and hard work for the

achievement of my goals.

**Education**

* **Bachelor of Computer Application**

**(Punjabi University Patiala in 2012)**

* **10+2 (Punjab State Education Board in 2009)**
* **Matric (Punjab School Education Board in 2006)**

**Professional Synopsis**

* OCTOBER 2013 To till date : Working as **Officer Sales** at **Axis Bank Ltd**.Nawanshahr
* Acquition of new clients.
* Customer requests processing as per TAT.
* Learning of vast Banking processes co-ordinating with the staff.
* Ensure all required documents for the agent empanelment including KYC as per bank’s policy are in place for smooth business relationship
* Acquisition of New clients across products as targeted
* Deliverance of the required sales pitch for the respective product
* Retention of customers through relationships & offering services by understanding customer needs

**Strengths**

* Positive Thinking, Communication Skills, Analytical thinking, Good Interpersonal Skills

**Software Proficiency**

* Basic computer knowledge
* MS-Office
* Open Office (Linux)
* Tally
* Internet Browsing

**Hobbies & Interests**

* Listening to music, surfing net.

**Language Proficiency**

* Proficient in English, Hindi, Punjabi.

**Personal Details**

Father’s Name: Sh.Surinder Pal

Date of Birth: 04.10.1991

Marital Status: Unmarried

**References**

**Mrs.Gurpreet Walia Mr.Gopal Krishan**

Assistant Manager Deputy Manager

Axis Bank Ltd HDFC Bank Ltd

+91-9501839299 +91-9914800429

**(HONEY KUMAR)**